

Account Executive

Benefits: Candidates on temporary assignment may qualify for our competitive benefits package which includes group health, life and disability insurance and voluntary benefits such as retirement savings and holiday pay.

Salary range: DOE
Employment status: Permanent

Description

Robert Half is looking for an account executive (Client Solutions Manager) to come join our team for an on-site opportunity in the Washington DC office! **This opportunity is available ASAP!**

As a Client Solutions Manager, your responsibilities will include:

- Business development: Develop and grow your own client base by marketing our services for contract placement solutions using your proven graphic design, marketing, advertising and corporate communications background. Market via video, telephone as well as conduct in-person and virtual meetings with C-level executives and key decision makers. The Client Solutions Manager will participate in local association and networking events to solidify Robert Half's presence in the local business community.
- Select well-matched candidates to fulfill client job orders and maintain on-going contact with client companies and contract professionals currently on assignment to ensure both receive exceptional customer service. In addition, the client solutions manager will resolve any customer service issues quickly and efficiently to maintain the highest level of customer satisfaction.
- Meet and exceed weekly business development goals.

Requirements

Qualifications:

- Bachelor's degree preferred - major in Marketing, Design or IT desired.
- 2+ years of business-to-business development experience and/or working in a marketing, branding, advertising, public relations or creative design-related field is preferred.
- Must have a strong desire to build a career in business development by using proven closing skills and the ability to build client relationships.
- A combination of business development and account management skills are required.
- Ability to multi-task and persevere in a fast-paced dynamic environment with a sense of urgency.
- Must have a proven track record of success and be a competitive and self-motivated individual.
- If you are seeking a rewarding career in a challenging and dynamic environment, we invite you to apply today!

Technology Doesn't Change the World, People Do.®

Robert Half is the world's first and largest specialized talent solutions firm that connects highly qualified job seekers to opportunities at great companies. We offer contract, temporary and permanent placement solutions for finance and accounting, technology, marketing and creative, legal, and administrative and customer support roles.

Robert Half puts you in the best position to succeed by advocating on your behalf and promoting you to employers. We provide access to top jobs, competitive compensation and benefits, and free online training. Stay on top of every opportunity – even on the go. [Download the Robert Half app](#) and get 1-tap apply, instant notifications for AI-matched jobs, and more.

Robert Half will consider qualified applicants with criminal histories in a manner consistent with the requirements of the San Francisco Fair Chance Ordinance. All applicants applying for U.S. job openings must be authorized to work in the United States. Benefits are available to temporary professionals. Visit <https://roberthalf.gobenefits.net/> for more information.

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