Date: 05/19/2024



Herndon, VA, 20171

Customer Success Specialist

Benefits: Candidates on temporary assignment may qualify for our competitive benefits package which includes group health, life and disability insurance and voluntary benefits such as retirement savings and holiday pay.

Salary range: \$15.84 to \$18.34 hourly Employment status: Contract / Temporary

Description

We have an exciting opportunity for a motivated Customer Success Specialist! If you are a customer service professional who thrives in a fast-paced environment and is passionate about optimizing client experiences and elevating customer relationships, then we have the position for you. This role involves helping maximize the customer experience to help drive loyalty and increase revenue, managing customer relationships, and working in a high-volume environment.

What you get to do every day

- Lead training for customer-facing staff to improve customer service and loyalty
- Brainstorm and implement methodologies to improve the customer experience
- Provide exceptional customer service in a fast-paced environment
- Promote customer retention, acquisition, and loyalty
- Develop, track, and analyze customer success metrics
- Solve complicated problems and issues

Requirements

- Familiarity with call-tracking and being held accountable to KPIs
- Prior customer service/call-center experience, preferably in a fast-paced & high-volume environment
- Excellent analytical, interpersonal and research skills
- Strong technical skills including knowledge and experience with customer relationship management software (CRM)
- Strong skills in business writing, including the use of email correspondence

If you have immediate availability and meet the qualifications, you may be the candidate we've been searching for and we encourage you to contact us today!

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