91367

Quechan Indian Tribe (5300) To: Employment Counselor Date: 05/19/2024

rh Robert Half®

Woodland Hills, CA, 91367

Customer Service Representative

Benefits: Candidates on temporary assignment may qualify for our competitive benefits package which includes group health, life and disability insurance and voluntary benefits such as retirement savings and holiday pay.

Salary range: \$20.00 to \$23.00 hourly

Employment status: Contract / Temporary to Hire

Description

We have partnered with an excellent client in Woodland Hills who is currently seeking a Sales Representative to join their team immediately!

- Understand customer needs and requirements, and recommend appropriate solutions to meet those needs.
- Identify potential leads from clients via inbound and outbound phone calls
- Keep accurate records of customer interactions, sales activities, and follow-up actions using our CRM system.
- Stay updated on product knowledge and industry trends to effectively communicate product features and benefits to customers.
- Collaborate with team members and sales managers to continuously improve sales techniques and strategies.
- Provide exceptional customer service before, during, and after the sales process to ensure customer satisfaction and loyalty.
- Handle customer inquiries, resolve complaints, and escalate issues as needed to ensure a positive customer experience.

Requirements

Inbound Telephone Calls, Answering Multi-Line Phone System, Inbound Sales, Inside Sales, Strong Customer Service Skills

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